



ABA Bank Service Provider Certificate

**Total
Certificate Price*
\$355**

Training You Can Depend On!

How well your staff is trained impacts your bank's performance. That's why so many banks turn to ABA, the leader in bank training. Courses are available whenever and wherever your staff needs them.

ABA certificates and diplomas have long been recognized industry-wide.

Either as stand-alone courses to meet immediate needs, or as important initial steps along a financial services career path, ABA offerings enhance the skills of your staff and your organization's position in the marketplace.

For more information on ABA diploma programs, contact the MBA's Member Services at 410-269-5977.

The **ABA Bank Service Provider Certificate** is designed for individuals employed by companies that provide products and services to the banking industry. Bank service providers need a broad understanding of the banking business, including banking terminology, and can benefit from the same content used by the institutions they will be selling to and servicing.

This curriculum provides participants with an understanding of the role that banks play, the products and services they offer, and the kinds of customers they serve. After completing this curriculum, participants will have a better understanding of the language of bankers, their core products, as well as the regulatory and ethical constraints under which banks operate.

Required Courses

Students must successfully complete the following courses.

Course	Recommended Delivery Method	Current Price*
Banking Today *	Self-paced Online	\$95
Ethical Issues for Bankers	Self-paced Online	\$95
Fundamentals of Consumer Lending	Self-paced Online	\$95
Fundamentals of Small Business Banking	Self-paced Online	\$95
Understanding Bank Products	Self-paced Online	\$95

The estimated time to complete these 5 courses is approximately 12 hours. Students have access to the curriculum for 1 year from date of purchase.

*ABA Principles of Banking may be substituted

**Prices are subject to change. Prices reflected in this flyer are effective as of 9/1/16 and apply to MBA Members only. The total certificate price for non-members is \$485.



Delivery Methods

A variety of delivery methods are available, however the current recommended methods are listed. The availability depends on the specific course.

Instructor-Led Online—These traditional online courses offer flexibility, but give you the support of an instructor and student network. Students complete assignments within a set timeframe.

Self-paced Online—These short and fast courses are easily completed in as little as a few hours, using self-check quizzes.

Classroom—Courses are occasionally offered through local Community Colleges or through in-bank training.

FAQ

How do I register for the courses?

Students may register online through the Maryland Bankers website at www.mdbankers.com, faxing a registration form or by emailing mdbankers@mdbankers.com.

How long does it take to complete this diploma?

It's up to you and depends on how often the classes are offered. Typically, the diploma can be completed in less than one year.

How many classes can I take at one time?

Also, up to you. To balance with work, family and study, we recommend that students take no more than two instructor-led online courses at one time.

Are any of the courses reciprocal for college credit?

Yes, 12 of the ABA Instructor-led online courses have been recommended for college credit. Alternatively, any of your previous college coursework is eligible for review toward ABA diplomas.

Other questions?

Contact the MBA's Member Services, at (410) 269-5977 or by email at mdbankers@mdbankers.com.

